

A PACT Resource

Partnerships, Alliances, and Coordination Techniques

NCCIC Is a Service of the Child Care Bureau

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ACTIVITY: EIGHT SOURCES OF POWER

Suggestions for Presenters

- 1. Distribute the *Eight Sources of Power* handout to the large group.
- 2. Ask participants to read the handout and silently reflect on the question: "What are the sources of my power?"
- 3. Optional prompt: How do I typically influence people? Does it change according to the person/people/organization I am trying to influence? How?
- 4. In small groups or with a partner, discuss the handout and personal responses.
- 5. For deeper conversation, as time and the number of participants allow, assign each small group one of the eight sources of power and have the group discuss.

Handout

Eight Sources of Power

